



CITY OF LODI

COUNCIL COMMUNICATION

AGENDA TITLE: Amend Contract for Dial-A-Ride

MEETING DATE: June 5, 1991

PREPARED BY: Assistant City Manager

RECOMMENDED ACTION: The City Council authorize the City Clerk and City Manager to execute an amendment to the City's Dial-A-Ride Agreement with City Cab Company. This amendment will increase the reimbursement rate for in-town fares from \$3.25 to \$3.50 and from \$3.75 to \$4.00 for county areas.

BACKGROUND INFORMATION: I have received the attached proposal from Ray Neel, owner of City Cab Company.

I have reviewed his proposal and generally concur with his ideas. In order to retain his drivers, some sort of medical insurance program is a must.

I cannot recommend a built-in cost of living increase in perpetuity for his drivers, but do agree a 5% cost of living adjustment in July 1991 is appropriate.

Other costs likewise have increased so a rate increase is not out of order. In order to provide a 5% salary increase and provide the medical insurance program and cover additional costs, a \$.25 per ride increase will provide sufficient funds.

Our 1991-92 TDA claim will include funds for the requested telephone system.

The vehicles Mr. Neel is suggesting are not presently being manufactured. Mr. Callahan of our staff is working with him on the best choice of vehicles to purchase now. We will include funds in our 1991-92 claim to cover the purchase of additional vehicles.

APPROVED: _____

THOMAS A. PETERSON
City Manager

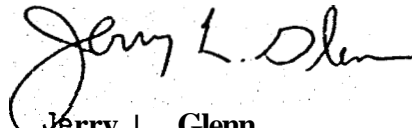


Amend Contract for Dial-A-Ride
June 5, 1991
Page Two

Council is respectfully requested to authorize this increase in reimbursement. The County has been alerted and an amendment to the agreement with the County to reflect this additional cost will be forthcoming.

FUNDING SOURCE: TDA Funds

Respectfully submitted,



Jerry L. Glenn
Assistant City Manager

JLG:br

Attachment

CCCOM205/TXTA.07A

RESOLUTION NO. 91-102

=====

A RESOLUTION OF THE LODI CITY COUNCIL
AMENDING AGREEMENTS WITH CITY CAB COMPANY WHICH SET FORTH
REIMBURSEMENT RATE FOR DIAL-A-RIDE SERVICES

=====

BE IT RESOLVED BY THE LODI CITY COUNCIL, that the amendment to the agreements dated April 16, 1986, June 22, 1989, September 1, 1989, and December 31, 1990 between the City of Lodi and City Cab Company for Dial-A-Ride service, attached hereto as Exhibit A, is hereby approved, to become effective July 1, 1991, as follows:

1. The reimbursement rate for City Cab Company for Dial-A-Ride service in Lodi shall be \$3.50 for each ticket.
2. The reimbursement rate for City Cab Company for Dial-A-Ride service to the agreed-upon County areas shall be \$4.00 for each ticket.

Dated: June 5, 1991

=====

I hereby certify that Resolution No. 91-102 was passed and adopted by the City Council of the City of Lodi in a regular meeting held June 5, 1991 by the following vote:

Ayes : Council Members - Pennino, Pinkerton, Sieglock and Snider

Noes : Council Members - None

Absent: Council Members - Hinchman (Mayor)


Jennifer M. Perrin
Deputy City Clerk

for Alice M. Reimche
City Clerk

A G R E E M E N T

=====

This Letter Agreement amends paragraph 16 of those agreements dated April 16, 1986, June 27, 1989, September 1, 1989, and December 31, 1990, between the City of Lodi and City Cab Company.

Upon the effective date of this Agreement, July 1, 1991, CITY CAB COMPANY shall be reimbursed at the rate of \$3.50 for each Dial-A-Ride ticket presented to CITY OF LODI for service within the City of Lodi and \$4.00 for each ticket presented to CITY OF LODI for service to the agreed-upon County areas, during the term of this Agreement upon presentation of logs and tickets which establishes the number of Dial-A-Ride passengers serviced by CITY CAB COMPANY.

All other portions of the above Agreements shall remain in full force and effect.

CITY CAB COMPANY

CITY OF LODI
A Municipal Corporation

By _____
RAYMOND NEEL
dba CITY CAB COMPANY

By David M. Hinchman
DAVID M. HINCHMAN
MAYOR, CITY OF LODI

Date _____

Date 7/1/91

Approved as to form:

Attest:

Bobby W. McNatt
Bobby W. McNatt
City Attorney

Mae M. Reimche
Mae M. Reimche
City Clerk

LODI CITY CAB COMPANY
510 E LODI AVE
LODI, CA 95240
(209) 368-2456

MAY 6, 1991

CITY OF LODI
CITY COUNCIL
221 W PINE ST
LODI, CA 95240

COUNCIL MEMBERS:


FOLLOWING IS A PROPOSAL FOR THE NEEDS OF THE DIAL-A-RIDE PROGRAM FOR THE FISCAL YEAR 1991 - 1992.

1. (SEE ATTACHED A) PROPOSAL FOR MAJOR MEDICAL HEALTH PLAN FOR DIAL-A-RIDE DRIVERS AND DISPATCHERS. ALL DRIVERS ARE LICENSED (GPPV) GENERAL PUBLIC PARA-TRANSIT VEHICLE OPERATORS, THEY ARE ALSO QUALIFIED IN C.P.R. THESE DRIVERS ARE PROFESSIONALS IN PUBLIC TRANSPORTATION AND DESERVE TO BE GIVEN ALL SUCH CONSIDERATIONS THAT ARE GIVEN TO ANY COMPARABLE EMPLOYEE OF THE CITY OF LODI. THIS ALSO COMPLIES WITH SB 198.
2. (SEE ATTACHED B) LONG RANGE PROPOSAL FOR REPLACEMENT VEHICLES FOR THE DIAL-A-RIDE PROGRAM. IN THE FISCAL YEAR 1991 - 1992, FOUR VEHICLES WILL BE NEEDED. TWO (2) TO REPLACE VEHICLES THAT NEED TO BE ROTCITED, ONE (1) TO INCREASE THE FLEET AND ONE (1) FOR BACK UP. THE VEHICLES PROPOSED FOR REPLACEMENT ARE BUILT BY DUTCHER CORP. OF CALIFORNIA AND BELIEVE WILL ANSWER THE CITY'S NEEDS NOW AND FOR THE NEXT FEW YEARS TO COME.
3. (SEE ATTACHED C) FOR AN INFORMATION LINE FOR PERSONS REQUIRING INFORMATION ON THE DIAL-RIDE PROGRAM. L RELIEVE THE DISPATCHERS FROM TIME CONSUMING CALLS AND SAVE ON THE PRINTING OF INFORMATION BROCHURES THAT WAS REQUIRED BY THE COUNCIL OF GOVERNMENTS (COG).
4. A BUILT IN COST OF LIVING INCREASE OF 5% PER YEAR FOR ALL DRIVERS AND DISPATCHERS. THIS IS IN LINE WITH THE PRIVATE INDUSTRY COUNCIL (PIC) FOR A COURIER PROGRAM FOR GPPV EMPLOYEES.

LODI CITY CAB COMPANY
510 E LODI AVE
LODI, CA 95240
(209) 368-2456

I THANK YOU FOR YOUR TIME IN CONSIDERING THE ABOVE
PROPOSAL AND APPRECIATE YOUR IMMEDIATE ATTENTION.

SINCERELY,



RAY NEEL
OWNER

CC: MR. JERRY GLENN

"A"

**Your Insurance Certificate Is
Underwritten and Administered by**

**American National Life Insurance
Company of Texas**

**Best Rating
A+ (Superior)**

**One Moody Plaza
Galveston, Texas 77550**

**Committed to quality service and
protection since 1905.**

CITY CAB COMPANY
510 E. Lodi Avenue
Lodi, California 95240

<u>Name</u>	<u>Date of Birth</u>	<u>Age</u>	<u>M or F</u>	<u>Drivers Lic #</u>
Neel, R (Owner)	4/25/49	41	M	R0689667
Bender, M	9/20/51	39	M	N0543146
Braun, J.	7/04/34	26	F	GO703330
Davis, M	9/11/49	41	M	SOY49289
Edwards, O	3/03/30	60	F	N/A
Gianni, D	11/01/46	44	M	R0389109
Johnston, L	11/13/54	36	M	N6269662
Kuehn, C	8/17/61	29	M	N8164517
McLaughlin, B	4/02/48	42	F	A0858758
McLaughlin, D	8/31/56	34	M	N4599051
Morgan, J	9/22/55	35	F	A4484266
Stafford, D	2/28/27	63	M	J0791209
Tice, L	2/15/50	40	F	S0458523
Wyse, J	5/27/68	22	F	N/A

Catastrophic Plan

<u>Deductables:</u>	<u>300</u>	<u>600</u>	<u>900</u>	<u>1200</u>	<u>1500</u>	<u>2500</u>	<u>300</u> (Out Patient)
Neel, R	123	112	105	99	88	74	24
Bender, M	123	112	105	99	88	74	24
Braun, J.	119	110	106	96	91	76	31
Davis, M	123	112	105	99	88	74	24
Edwards, B	315	288	276	253	235	197	61
Gianni, D	136	124	117	109	98	81	26
Johnston, L	112	101	95	89	80	68	22
Kuehn, C	88	78	72	71	62	52	15
McLaughlin, B	136	124	117	109	98	81	26
McLaughlin, D	149	136	130	119	111	94	41
Morgan, J	149	136	130	119	111	94	41
Stafford, D	364	332	320	292	267	227	80
Tice, L	179	163	158	143	133	111	45
Wyse, J	113	104	100	90	87	72	31
Totals	2229	2032	1936	1787	1637	137s	461

Major Plan

(\$1 OK Stop-Loss/\$200 Rm. & Board)

<u>Deductables:</u>	<u>250</u>	<u>500</u>	<u>1000</u>	<u>1500</u>	<u>250</u> (Out Patient)
Neel, R	72	64	58	54	26
Bender, M	72	64	58	54	26
Braun, J.	65	58	53	48	34
Davis, M	72	64	58	54	26
Edwards, B	176	157	142	131	66
Gianni, D	79	70	65	59	28
Johnston, L	64	57	52	48	24
Kuehn, C	44	39	35	33	16
McLaughlin, B	91	81	74	67	44
McLaughlin, D	79	70	65	59	28
Morgan, J	91	81	74	67	44
Stafford, D	222	198	180	167	54
Tice, L	112	100	90	84	49
Wyse, J	57	51	46	43	34
Totals	1296	1154	1050	968	493

CATASTROPHIC HOSPITAL GROUP INSURANCE PROGRAM

Exclusively for Members of The National Business Association

\$5,000,000 Lifetime Maximum Benefit Per Insured Person

\$500,000 Maximum Benefit Per injury or Sickness

Up to 100% In-Hospital Expenses

- ◆ Semi-Private Hospital Room
- ◆ Intensive Care
- ◆ Neonatal Intensive Care
- ◆ Cardiac Care
- ◆ Miscellaneous Hospital Fees
- ◆ Surgeons' Fees
- ◆ Assistant Surgeons' Fees
- ◆ Anesthesiologists' Fees
- ◆ Pathologists' Fees/Radiologists' Fees
- ◆ Recovery Room/Operating Room
- ◆ Drugs and Medicines
- ◆ Blood, Plasma, Derivatives
- ◆ Professional Ambulance
- ◆ Attending Physician Fees
- ◆ Organ Transplants up to \$100,000
- ◆ Physiotherapists
- ◆ Second Surgical Opinion

Optional Riders

- ◆ Outpatient Benefit Rider
- ◆ Accident Expense Benefit Rider
- ◆ Childbirth Benefit Rider
- ◆ Outpatient Hospital Therapy Rider
- ◆ Hospital Income Benefit Rider

Policy Features

- ◆ 24-hour coverage
- Emergency Coverage Worldwide
- ◆ No monthly administrative fee
- ◆ Affordable Rates
- ◆ Cannot single out for rate increase
- ◆ Cannot single out for cancellation
- ◆ No Pre-Certification for Hospital Confinement
- ◆ Choice of Doctors
- ◆ Choice of Hospitals
- ◆ Choice of Deductibles
- Maximum of three Deductibles per year
- ◆ Common Accident Provision
- ◆ Calendar Year Deductible Carryover
- ◆ Vanishing Deductible Feature
- ◆ Continued Coverage Benefit
- ◆ Home Health Care
- ◆ Same Day Surgery Facility
- ◆ Hospice Care
- ◆ Annual Mammograms

Program Features

- ◆ No minimum employee requirement
- ◆ **No** continuous employment requirement
- ◆ No hidden cost
- ◆ Prompt claim service
- Customer Service 800 number
- ◆ Claims Hot Line 800

Underwritten and Administered by

American National Life Insurance Company of Texas

CA

AI

K

Yes, rush me today without obligation detailed information about:

- ☐ National Business Association
- ☐ Health Insurance for Members of the National Business Association

For complete details of the plan (including exclusions, limitations and reduction of benefits) mail this postage paid reply card to the National Business Association.

Name _____		Age _____	
Address _____		Occupation _____	
City _____	County _____	State _____	Zip _____
Home Phone (_____) _____			
Work Phone (_____) _____			
(Check Appropriate Box)		<input type="checkbox"/> Family <input type="checkbox"/> Individual	
Enroller <u>Charles</u>		Enroller Number <u>(916) 553-2931</u>	



National Business Association

P.O. Box 870728
Dallas, Texas 75287

The National Business Association, a non-profit organization, provides its growing membership of self-employed business owners and entrepreneurs with vital support programs, and cost and time saving products and services. The Association provides members benefits in Health, Lifestyle Management, Business Management and Education. The National Business Association is dedicated to helping America's businesses grow.

National Business Association Member Benefits include:

- ◆ SBA loan software - *First Step Review*™ Series to help members get SBA loans
- ◆ Member Credit Union through *Provident Central Credit* Union.
- ◆ Corporate Business *Master Card*
- ◆ Guaranteed Student Loan Program through *USA Funds - Help America Learn*
- ◆ College Selection Service
- ◆ College Funding Service
- ◆ SAT *Success* - \$9.95 for the book version and \$49.95 for the PC format
- ◆ *Career* Profile Service at \$25
- ◆ Records Locator
- ◆ *NBA News* - monthly newsletter
- ◆ Social Security PEBES forms
- ◆ Pension Plans and Mutual Funds
- ◆ *Cole Vision* - up to 60% discount on eyewear
- ◆ *Family Pharmaceuticals* - prescription mail-order drugs at considerable savings
- ◆ Health and Life Insurance at group rates
- ◆ Business and Education Seminars
- ◆ Business Books, Guides, Forms, and Software at special rates
- ◆ Steven R. Covey cassette tapes/ *Executive Excellence* magazine - special discount prices
- ◆ *NBA Travel Club* - Through *Travel Works*, a full service travel agency, members get 5% back on domestic airfare.
- ◆ Hotels, resorts and cruises through *Hotel Ex-press* up to 50% savings for \$9.95 per year.
- ◆ Universal *Studios* Fan Club - (Florida) memberships
- ◆ Magic *Kingdom* Club membership
- ◆ *CarPuter* - up to \$1000 savings on new car purchases. Special leasing plans,
- ◆ *Florafax* - 10% off floral orders
- ◆ *Long Distance Rates* - up to 10% off already discounted rates with *US Sprint*
- ◆ Discounts on *Ricoh* Fax machines, and much more!

In order to preserve and protect its membership, the National Business Association reserves the right to add, change or cancel benefits without notice. Not all benefits are available in all areas.



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Dallas, Texas 75287



Major Hospital Group Insurance Program

Exclusively for Members of The National Business Association

\$3,000,000 Lifetime Maximum Benefit Per Insured Person

\$500,000 Maximum Benefit Per Injury or Sickness

Benefits are paid at 80% or 100% up to Allowable Expense of the following covered items:

- ◆ Convalescence Care
- ◆ Hospice Care
- ◆ Home Health Care
- ◆ Semi-Private Hospital Room
- ◆ Intensive Care/ Cardiac Care
- ◆ Neonatal Intensive Care
- ◆ Miscellaneous Hospital Fees
- Surgeons' Fees
- 4 Assistant Surgeons' Fees
- ◆ Anesthesiologists' Fees
- ◆ Pathologists' Fees/ Radiologists' Fees
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- ◆ Vanishing Deductible Feature
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- ◆ No continuous employment requirement
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- ◆ Customer Service 800 number
- ◆ Claims Hot Line 800 number

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- ☐ Health Insurance for Members of the National Business Association

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Address _____	Occupation _____
City _____	County _____ State _____ Zip _____
Home Phone (____) _____	
Work Phone (____) _____	
(Check Appropriate Box)	<input type="checkbox"/> Family <input type="checkbox"/> Individual
Enroller <u>Charles Peria</u>	Enroller Number <u>(916) 553-2931</u>

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Dallas, Texas 75287

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- ◆ Guaranteed Student Loan Program through USA Funds - Help America Learn
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- ◆ College Funding Service
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National Business Association
P.O. Box 870728
Dallas, Texas 75287



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B

The
Dutcher Corporation

540 S. PACIFIC ST., SUITE F103
SAN MARCOS, CALIFORNIA 92069-4056
(619) 744-6003 • FAX: (619) 744-9052

April 3, 1991

Mr. Raymond Neel
CITY OF LODI
510 E. Lodi Avenue
Lodi, California 95240

Dear Mr. Neel:

As you know, for the past two and a half years, The Dutcher Corporation has been trying to get back into production of The Dutcher Paratransit Vehicle. It has been an intense, time-consuming effort costing literally millions of dollars.

A large portion of those funds were dedicated to re-designing the vehicle to accommodate a Buick engine and related General Motors drivetrain components. An equal amount has been spent attending state and national trade shows to exhibit the prototype in order to maintain credibility in the marketplace.

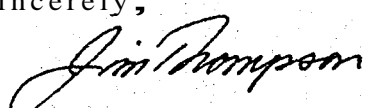
At this point, the company's CEO, Corneil Dutcher, has invested over \$9 1/2 million in the company. He has pledged to continue financing the company, however, in order to cover the cost of FMVSS crash testing, the company must obtain additional funds elsewhere.

By obtaining the services of a financial advisor, we intend to raise the necessary capital through a private stock offering. Our objectives are to secure the funds by the summer of 1991, begin production in the fall, and deliver the first vehicles in the spring of 1992. This is a bold projection but one we believe is attainable. Unfortunately, in order to achieve these goals, it was necessary to temporarily lay off several key employees, including our Eastern Regional Service Manager, Billie Seckman. Once the required capital is secured that position will be reinstated.

I will continue to keep you updated on our progress, and be assured - The Dutcher Corporation will return to the marketplace with a superior product to benefit those who are elderly, handicapped, or otherwise transportation disadvantaged.

All of us at The Dutcher Corporation thank you for your continued understanding and support.

Sincerely,


James R. Thompson
President

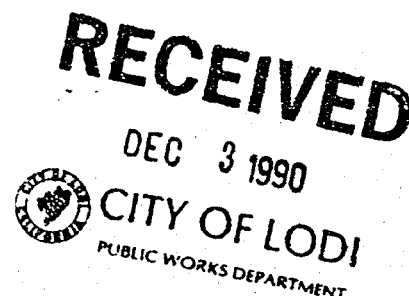
JRT/dle

The
Dutcher Corporation

180 VALLECITOS DE ORO
SAN MARCOS, CALIFORNIA 92069
(619) 744-6003 • FAX: (619) 744-9052

November 30, 1990

Mr. Dennis Callahan
Building and Equipment Supervisor
CITY OF LODI
221 West Pine Street
Lodi, CA. 95241



Dear Mr. Callahan:

Pursuant to your recent request, enclosed please find information pertaining to the Dutcher Paratransit Vehicle (PTV).

The Dutcher PTV is the most unique and innovative product ever conceived when considering the transportation needs of our elderly and mobility impaired citizens. Once you have reviewed the specifications, I believe you will agree that Dutcher's purpose-built design is superior to those of vans or mini-van conversions.

The Dutcher PTV will be available in the summer of 1991. The price, including the front and rear air-conditioning system will be approximately \$35,000. Leasing programs will also be available.

We appreciate your interest and please contact me if you require further information.

Very truly yours,

A handwritten signature in cursive script that reads "Jim Thompson".

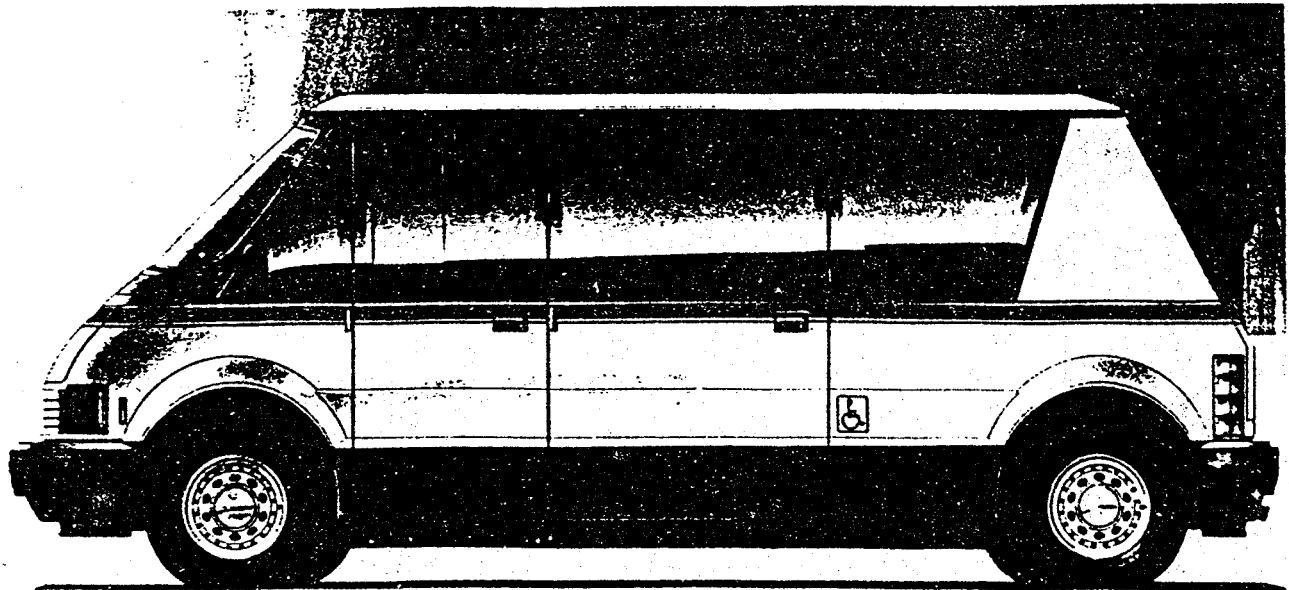
James R. Thompson
President

JRT/clb

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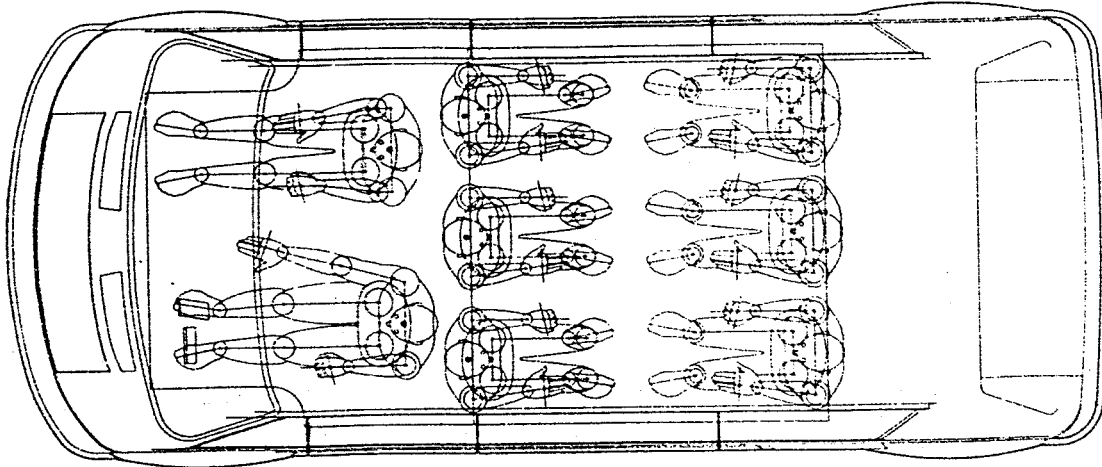
The Dutcher Corporation

Providing the opportunity for mobility-impaired individuals to travel safely, conveniently and with a greater level of independence.

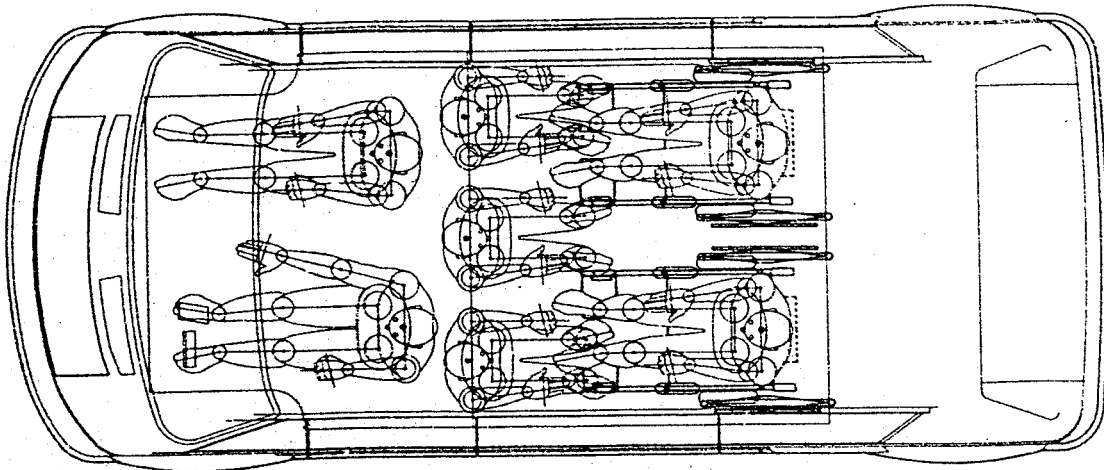


**Coming or going, the DUTCHER PTV
represents the state-of-the-art in paratransit vehicle technology.**

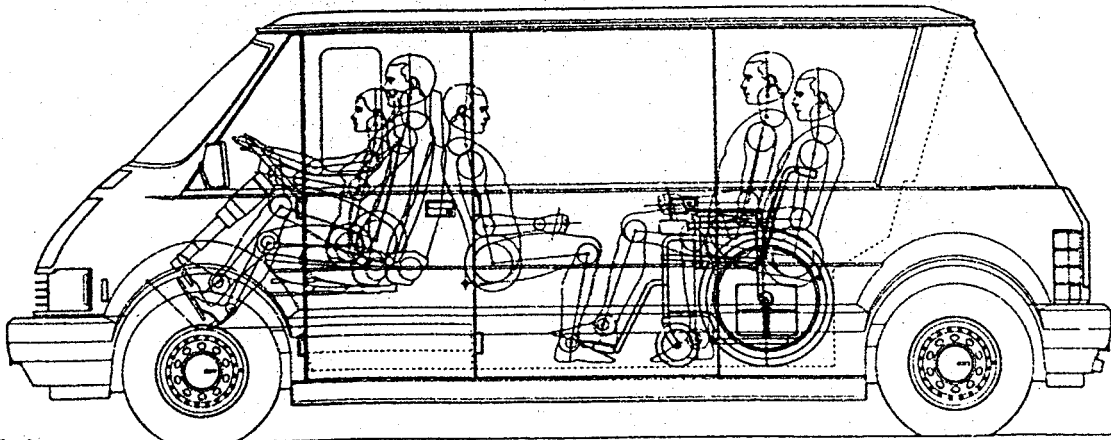
The Dutcher PTV affords various passenger loading configurations by simply **flipping** seats up or down.



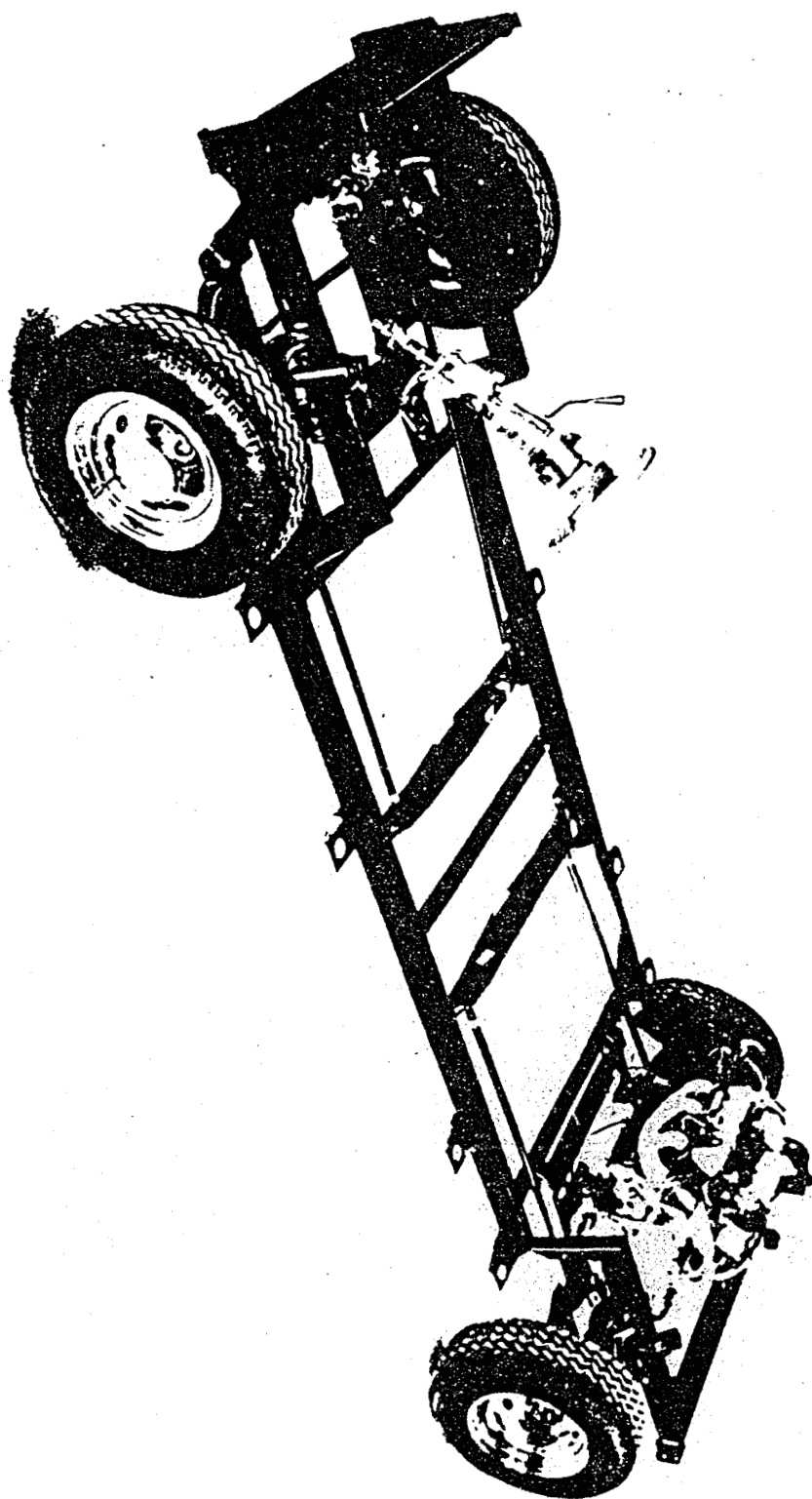
(7) Passengers



(4) Passengers and (2) wheelchair positions or
(5) Passengers and (1) wheelchair position



Composite profile showing 95th percentile male
driver and 5th percentile female driver



DUTCHER PTV DESIGN CRITERIA

SEATING: Standard Interior

7 Seated Passengers, or
5 Seated Passengers plus (1) wheelchair, or
4 Seated Passengers plus (2) wheelchairs

NOTE: The above configurations can be accomplished without the need of tools or special skills. The front seat folds to allow 150 pounds of cargo.

- DIMENSIONS:

Length	196.8	inches
Width (at fender flare)	81.5	inches
Height (GVW)	76.5	inches
Ground Clearance (Unloaded)	8.5	inches
Ground Clearance (GVW)	6.5	inches
Weight (GVW)	5700	EST lbs
Weight (Unloaded)	4200	EST lbs
Approach Angle (GVW)	19.0	°
Breakover Angle (GVW)	11.0	°
Departure Angle (GVW)	22.5	°
Door Clear Width	36.0	inches
Door Clear Height	59.5	inches
Floor Height (Unloaded)	15.5	inches
Headliner Height	60.5	inches
Wheelbase	133.8	inches
Interior Width	60.0	inches

RAMP :

Operation	Manual
Length	6 feet
Width	3 feet
Angle at 6" curb (GVW)	5.2"
Angle with no curb (GVW)	10.0°
Angle at 6" curb (unloaded)	6.8°
Angle with no curb (unloaded)	11.6"

ENGINE:

Buick	3.8 Liter
Type	V-6
Displacement	3800 CC
Brake HP (RPM)	165 at 5200 RPM
Net Torque (1 lbs. ft.)	215 at 2000 RPM
Bore/Stroke (in.)	3.800/3.400
Compression Ratio	8.5 to 1
Fuel Management	Electronic fuel injection (sequential port)

TRANSMISSION:

Hydra-matic	440 - T4
-------------	----------

NOTE: SPECIFICATIONS ARE SUBJECT TO CHANGE WITHOUT NOTICE

THE DUTCHER MULTI-PURPOSE LIGHT TRUCK CHASSIS

ENGINE: 3.8 liter, V - 6 Buick

TRANSMISSION: Hydramatic 440 - T4

SUSPENSIC Heavy duty, 4 wheel independent standard
General Motors.

DIMENSIONS: WHEELBAS 133.8 inches
GVW 6,000 lbs

Note: All drive train and suspension componets are standard, GM parts, easily accessibl world-wide.

In the past, the Dutcher c assis has been used exclusively in the Dutcher Paratransit vehicle, a unique purpose-built vehicle serving the public transit and healt care industries,

The Dutcher Corporation ca- - - - - their unique rear engine/rear drive cha- - - - - o other manufacturers. By virtue of its low profile desig , the chassis would be idealy suited for all types of light trucks and especially recreational vehicles.

For more information contact:

James R. Thompson, President
THE DUTCHER CORPORATION
180 Vallecitos De Oro
San Marcos, CA 92069
(619) 744-6003 (619) 744-9052



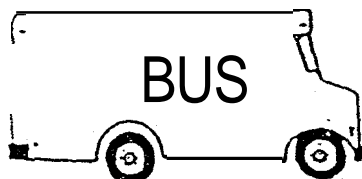
THE PEOPLE MOVERS



ATA NEWS & VIEWS

WINTER, 1987

A QUARTERLY PUBLICATION OF THE AREA TRANSPORTATION AUTHORITY OF NORTH CENTRAL PENNSYLVANIA



TOPICS



The Dutcher Goes to Kersey

Thanksgiving had a two-fold meaning to the Senior Citizens in Kersey, Elk County. Not only did they celebrate the occasion in the traditional fashion but they also gave thanks for the "Dutcher." This latest design in van-type vehicles has been a welcome addition for this group.

The Dutcher features two large access doors on either side of the vehicle with a manually operated ramp for added benefit to passengers using canes, wheelchairs or walkers. Headroom, which is usually a problem in many of our vans, is more than adequate in this TransiTaxi. Seating capacity for the vehicle is seven adults or six adults and one wheelchair.

Since the Dutcher was received on October 28, there has been nothing but satisfaction expressed. "When I came back from Virginia I couldn't believe my eyes. I was so thankful for that new bus because my knee has given me such a problem and getting into that other van was just so much trouble," stated Alice Bauer, one of the members from the Kersey center. Madeline Wonderly, another member of the center, stated that the convenience of the ramp and the lower step to enter the bus is the most beneficial aspect for her.

Positive responses have been received by the Authority, not only from the Kersey riders, but from everyone who has come in contact with this vehicle.

In time, it is hoped that more vehicles of this type can be purchased. With the many smaller communities in our service area, a vehicle of this capacity and capability for transporting handicapped and elderly individuals would certainly be a welcome and useful addition.



TIE SYSTEMS, INC.
A TIE/communications Company

"C"

Authorized Sales
Representative for

PACIFIC BELL®

1105 Kansas Avenue
Modesto, CA 95351
(209) 5754455
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April 25, 1991

Mr. Ray Niel
Lodi City Cabs
510 E Lodi
Lodi, CA 95240

Dear Mr. Niel:

I am sorry that we have not been able to make connection on the telephones, it sounds like your schedule is as bad as mine. I wanted you to get this pricing as soon as possible and it looks like mailing will do it.

I was unable to find any thing regarding the proposal Mar Warburton had competed, but we do not keep proposals that long.

The system I am proposing is the AEC Call Announcer Model 2/12. The system can answer 2 lines and you can record an announcement for 65 seconds. You can split the announcement but would also have to split the time, each announcement would only be 32.5 sec. long.

Total cost to install.....\$ 1,106.25

We would require only a signed service order when job is complete. We will invoice you net 30 days.

If you have any questions please call me at 1-800-326-4455.

Thank You.

Karen K. Thompson
Customer Service Representative